

INVEST IN KOSOVO FORUM

28 May 2014,
Swiss Diamond Hotel,
Pristina

Be part of Kosovo's Boom!

Conference & Exhibition

Proceedings will be simultaneously translated into English and Albanian language

Listen to
International Experts

Network with leading
stakeholders

Build new
business relationships

ENDORSED BY:

Register your interest in Investing in Kosovo 2014 to find out about key investment opportunities in the region: Our exclusive high-level Investing in Kosovo Forum aims to raise awareness of the investment opportunities in Kosovo, highlighting specific challenges and obstacles facing investors and operators in key industry sectors.



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PROGRAM HIGHLIGHTS:

- Overview of Kosovo economy and investment climate
- Prospects for international investors
- Legal and regulatory framework, review of tax regimes and risk assessment
- Financing Energy and Environmental projects
 - Potential for renewable projects
 - Infrastructure market analysis and Public Private Partnerships
- Financing in the Transport industry (airports, road, rail)
- Investment opportunities in Real Estate
- The future of the Telecom sector in Kosovo



Opportunities

Speaking, sponsoring and exhibiting



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E.E.L Events Forums are bringing together industry experts and leading market players. As such, it is the place for internationals to increase regional profile and create important connections. Whether you are a small player or a market leader, our events provide the perfect platform for sponsors to gain maximum exposure aimed towards a focused and targeted audience. Choosing from our wide range of standard or custom tailored packages, will ensure your company gains the kind of exposure you seek.

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Interested in showcasing your expertise?

"This event stood out for its relevance, focus and speaker quality - I will mark my calendar for the 2013 edition" ADP

"Excellent opportunity to gain a valuable insight into the latest investment projects and future market direction of the entire region" BP

"Best way to learn about upcoming projects in Eastern Europe in a single spot and moment" Erste Group Bank



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- Company logo to be featured on adverts in support publications
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On-site promotion

- Exclusive advert featured in on-site brochure
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- Conference session host: opportunity to shape content and invite speakers
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- Expert panellist positions
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Branding Opportunities:

- Networking lunch sponsor
- Networking coffee break sponsor
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WHY KOSOVO?

Kosovo is in many investors' minds, given the country's rapid economic development, strong growth potential and the government's favourable incentives. The region is becoming an increasingly attractive option for international investors who are looking with eager participation at the unfolding opportunities. Its economic growth is a focal point for the Kosovo government, with each respective ministry outlining ambitious privatisation, investment and infrastructure projects.



Our exclusive high-level **Invest in Kosovo Forum** aims to raise awareness of the investment opportunities in Kosovo, highlighting specific challenges and obstacles facing investors and operators in key industry sectors.

If you are interested in speaking, sponsoring or exhibiting in this event please contact your representative for more information.

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Agenda

08:30 Registration and coffee

09:00 Chairman's welcoming address

09:10 Welcoming address

Mr Bernard Nikaj, Ministry of Trade and Industry, Kosovo

Mr Petrit Selimi, Ministry of Foreign Affairs, Kosovo

HE British Ambassador Ian Cliff, British Embassy Pristina

HE Italian Ambassador Andreas Ferrarese, Italian Embassy Pristina (tb)

09:40 Overview of Kosovo economy and investment climate

Mr Valdrin Lluka, Investment Promotion Agency, Kosovo

10:00 Legal and regulatory framework

Mr Virtyt Ibrahimaga, Ibrahimaga Osmani Tigani (IOT), Kosovo

10:20 Investment safety, job creation and environmental risk management: Case study Trepca

Dr Frank Karg, HPC Envirotec / France & HPC AG / Germany & Kosovo

10:40 Panel Discussion: Overview of Kosovo economy and investment climate

- Investment in Kosovo from a foreign investor's perspective

- Availability of funding in the market

- Funding models needed for successful projects

Panel Chair: *Mr Leland Rice, The Business Year, Turkey*

Panellists: *Mr Jan-Peter Olters, The World Bank, Kosovo*

Mr Jose Sulemane, International Monetary Fund, Kosovo

Mr Virtyt Ibrahimaga, Ibrahimaga Osmani Tigani (IOT), Kosovo

Mr Hamez Morina, Economic Initiative for Kosovo (EIKS), Kosovo

Mr Luan Gashi, USAID, Kosovo (tb)

11:20 Networking coffee break

11:50 Opportunities within the telecommunication market - update on current and perspective projects

- Addressing the key challenges facing the telecoms market

- Outlining the most viable projects

12:10 Popularization of the telecom services in Kosovo - achievements and obstacles

Mr Ejup Qerimi, Post and Telecommunications of Kosovo J.S.C. (PTK), Kosovo

12:30 Case study: PPP - Pristina International Adem Jashari Airport

- Lessons learnt: an investor's perspective

- The Kosovo market vs. international markets

Invited speaker: Representative, Limak Kosovo International Airport J.S.C., Kosovo

12:50 Panel Discussion: PPP's as a project delivery model

- Bidding & contract structures

- Financing infrastructure PPP's (transport, social infrastructure)

- Catalyzing PPP's model in agriculture

Panel Chair: *Mr Lorik Fejzullahu, PPP unit, Ministry of Finance, Kosovo*

Panellists: *Mr Blerand Stavileci, Ministry of Agriculture, Forestry and Rural Development*

13:30 Networking lunch break

14:30 Opportunities for the real estate development

- Kosovo real estate market review

- The most interesting real estate projects for investment

Invited speakers: Mr Luis Palmeira, Louis Berger SAS, Kosovo

14:50 Financial needs and investments necessary for the implementation and sustainable delivery of environmental management services and processes

- Environmental legislation in harmony with the EU acquis

- Environmental management options

Invited speaker: Ms Argjira Kadrijaj, ProCredit Bank, Kosovo

15:10 Networking coffee break

15:40 Overview of the energy sector

- The mining industry - perspective for investors

- Incentives for Renewable Energy

Mr Fadil Ismajli, Ministry of Economic Development, Kosovo (tb)

16:00 Ensuring reliable energy supply

- Supply from lignite resources

- Cooperation with the Albanian market

Mr Naim Bejtullahu, KOSTT - Transmission, System and Market Operator J.S.C., Kosovo

16:20 Alternative energy mix and its' bankability

- Development of renewable generation capacities

- Aligning international bankability standards with local legal-administrative and technical risks

16:40 Panel Discussion: Energy Investment Opportunities

- Electric power system

- Lignite mining

- District heating

- Natural gas

Panel Chair: *Mr Pasquale Silvestro, Tonucci & Partners, Italy*

Panellists:

Invited speakers:

Representative, UNDP, Kosovo

Mr Premtim Islami, KfW, Kosovo

Mr Arianit Baklaj, EBRD, Kosovo

17:30 Chairman's closing remarks

17:40 Networking cocktail reception

Hosted by:



Delegate seat registration form: Invest in Kosovo Forum 2014

YES! Please register me for _____ place(s)

Early Bird - £790

Expired 25 April 2014

Full Fee - £990

(Valid from 28 April 2014)

Concession - £390

(Public Sector, Charities, Students and Academics)

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